

Account Manager

Applications

Online:

<https://www.energybolting.com/careers>

Email:

jay@energybolting.com
jobs@energybolting.com



Account Manager

Working Hours:	Monday to Friday, 8:30 AM – 5:30 PM (1 hour lunch break)
Salary:	£30-35K+ uncapped commission above Target
Start Date:	Immediate
Holiday Entitlement:	22 days (pro rata), plus statutory bank holidays.
Holiday year runs from January 1st to December 31st.	

As part of the next stage of our growth, we are seeking a proactive Account Manager to join our team on a full time, permanent basis and help us provide exceptional service to our clients. Reporting to the Sales Manager, this is an excellent opportunity to join a prosperous and growing business.

The company has recently relocated to a larger facility with increased capacity and additional capabilities.

At Energy Bolting, we value exceptional service, commitment to quality, and delivering measurable results. Through trusted partnerships, we ensure long-term success for both our clients and team. Join us to be part of a company that values excellence and integrity!

The Role – Duties and Responsibilities

- Maintain regular contact with a portfolio of clients (primarily via telephone)
- Drive account growth by developing relationships, re-engaging previous clients, and identifying additional opportunities
- Understand and clearly communicate key selling points of the company
- Represent Energy Bolting in a positive manner, in line with our vision and values
- Manage and resolve issues in a timely manner, ensuring escalation when necessary
- Update the CRM system with current and relevant information (e.g., contacts, call details, deal information)
- Focus on maintaining profitability in quoted enquiries
- Hold regular meetings with the Sales Manager
- Liaise effectively with internal departments to deliver exceptional customer service
- Perform additional administrative duties as required

The Person – Required Skills and Experience

- Strong communication and interpersonal skills, with the ability to communicate across all media. The ideal candidate should be confident and comfortable making outbound account management calls
- Confidence and the ability to interact with clients at all levels
- Excellent organisational and time-management skills
- Computer literacy
- Ability to collaborate effectively within a team



About Us

Energy Bolting is a customer centric manufacturer specialising in high-quality bespoke fasteners, machined components, and associated products for global energy industries.

Focused on meeting customer requirements and providing an excellent service, we provide reliable, precision-engineered solutions that support sectors such as oil and gas, power generation, renewables, and more. By offering specialised products, our aim is to meet the stringent demands and challenges of the energy industry, delivering products that enhance the safety, efficiency, and sustainability of energy projects worldwide.

If you're looking to be part of a successful, growing business and have the right skills, we'd love to hear from you! Submit your CV today and take the next step in your career with us!

